

Fee Calculation for Programs Outside the United States.

**Independent Programs.** The fee for independent accredited Programs outside the United States is calculated as follows:

Fee = 2.1% x Adjusted Gross Revenue ("AGR")

## A Program's AGR is calculated as follows:

AGR = TOTAL REVENUE minus REVENUE FROM SOI minus GOVERNMENT REVENUE minus IN-KIND REVENUE minus CERTAIN FUNDRAISING EXPENSES

- Total Revenue means the amount of all annual gross revenue as recorded in the Program's annual financial statements. This includes, but is not limited to, restricted and unrestricted revenue in the form of government funding, grants, corporate and individual contributions, in-kind revenue (if included in total revenue on the financial statements), and revenue from SOI. Programs with Sub-Programs must include all Sub-Program revenue in their Total Revenue. Programs may, in their discretion, collect accreditation fees from their Sub-Programs to support the Program's fee payment.
- Revenue from SOI means revenue received directly from Special Olympics, Inc. that is included as part of the Program's Total Revenue. This includes revenue from SOI-managed grants (e.g., UNICEF, USAID, Lions Club), SOI-managed sponsorships (e.g., Mattel, Toys R Us, Alex & Ani), SOI-managed fundraising revenue shares, and Christmas Records Grants. Any In Kind Revenue received from SOI, should only be deducted as In-Kind Revenue; it should not be doubly deducted as both In-Kind Revenue and Revenue from SOI.
- Government Revenue means revenue received directly from a government entity. Each Program deducting Government Revenue must provide a list of Government Revenue sources and the amount received from each, adding up to the total Government Revenue deduction.
- In-Kind Revenue means non-cash donated goods or services that are included as part of the Program's Total Revenue. Any in-kind revenue not included in the Total Revenue should not be deducted as part of the AGR calculation.
- Certain Fundraising Expenses means direct expenses for fundraising mailings and events. Telemarketing expenses and indirect expenses, such as salary and overhead, may not be deducted.

## Special Olympics

**Non-Independent Programs.** Most Special Olympics Programs are independent charitable organizations. There are a few Programs worldwide, however, that are situated as divisions or units within national sports federations or disability agencies. As of the date of this policy, Programs in this category are: China, Cuba, Denmark, Faroe Islands, Finland, Iceland, Norway, San Marino, and Sweden. The fee for non-independent Programs is set according to Program size, as measured by the number of Special Olympics athletes participating in the Program according to the most recent census. The table of fees for non-independent Programs is set forth in Appendix A.

Number of Athletes	<u>Fee</u>
2,000 or less athletes	US\$1,000
2,001 to 4,000 athletes	US\$2,000
4,001 to 6,000 athletes	US\$4,000
6,001 to 8,000 athletes	US\$6,000
8,001 to 10,000 athletes	US\$8,000
10,001 to 12,000 athletes	US\$10,000
12,001 to 14,000 athletes	US\$12,000
14,001 to 16,000 athletes	US\$14,000
16,001 to 18,000 athletes	US\$16,000
18,001 to 20,000 athletes	US\$18,000
20,001 to 22,000 athletes	US\$20,000
22,001 to 24,000 athletes	US\$22,000
24,001 to 26,000 athletes	US\$24,000

Number of Athletes	<u>Fee</u>
26,001 to 28,000 athletes	US\$26,000
28,001 to 30,000 athletes	US\$28,000
30,001 to 32,000 athletes	US\$30,000
32,001 to 34,000 athletes	US\$32,000
34,001 to 36,000 athletes	US\$34,000
36,001 to 38,000 athletes	US\$36,000
38,001 to 40,000 athletes	US\$38,000
40,001 to 42,000 athletes	US\$40,000
42,001 to 44,000 athletes	US\$42,000
44,001 to 46,000 athletes	US\$44,000
46,001 to 48,000 athletes	US\$46,000
48,001 to 50,000 athletes	US\$48,000
50,001 or more athletes	US\$50,000

Full accreditation fee policy and Payment Instructions can be found here: <u>Accreditation</u> (specialolympics.org)