### General Steps to Develop Government Partnerships



# 2. Get to know the community

You may need to research to find government organizations interested in Special Olympics work.

Try to learn as much as possible about the government's resources, strengths, culture, people, history, and leaders. Connect with key informants.

Suggested tool:

How to conduct a key informant Interview?



### 3.Identify potential partners

Learning about organizations before approaching them shows that you are genuinely interested and helps you gain credibility. Suggested tool: Government partner inventory form



## 4. Formalize your partnership

Jointly with your potential partner, define the type of partnership, benefits, goals, and rules for this alliance.
Suggested tool: MOU Templates and MOU Examples





### 1.Assess your readiness

Assessing your readiness for government partnerships allows you to consider your Program's strengths and limitations. You must know what you can and can not offer to your potential partnership readiness.

Suggested tool: <u>Partnership readiness</u> <u>questionnaire</u>



#### 5. Sustainability

Include your partners in the activities and communicate the impact. Regularly evaluate your partnership.

Suggested tools: Meeting minutes template, Partnership Guideline checklist.